



Department of Purchasing

100 N. Main Street, 2nd Floor

Suffolk, VA 23434

(757) 925-6762 Fax (757) 942-4333

NOTICE

SOLE SOURCE PURCHASE

Date: November 10, 2020

For: Professional Development

Vendor Name: Leading to Change

Requested by: Instruction/Compensatory programs

Description: Professional Development opportunities for the school system

Cost: Not to exceed \$30,000 annually

Justification: This vendor is the only vendor that can provide the training as specified. This vendor is the sole producer, developer, publisher, and facilitator of a proprietary training program

Approved By:



Anthony Hinds, CPPB
Purchasing Manager

11/10/2020

Date



SOLE SOURCE JUSTIFICATION FOR SUFFOLK PUBLIC SCHOOLS

1. DESCRIPTION OF THE SUPPLIES/SERVICES REQUIRED

Leading To Change is positioned to provide virtual training services and facilitation to the Suffolk Public Schools Fall Professional Development Series. Specifically, Leading To Change will utilize key lessons, tools, and strategies that were developed in the LTCGoodNews national broadcast to over 2,000 attendees in the Spring/Summer of 2020. Furthermore, Leading To Change will integrate into the virtual training series the curriculum and short stories utilized in the Leading To Change publication "RockStar Nation".

2. JUSTIFICATION FOR SOLICITING FROM A SINGLE SOURCE

Leading To Change is the sole producer, developer, and facilitator of the LTCGoodNews national training broadcast. No other training agency or organization is authorized to use the content or recordings from the series. Additionally, Leading To Change is the sole producer, developer, publisher, and facilitator of the "RockStar Nation" training curriculum. The fundamental design and delivery of the Suffolk Public Schools Fall Professional Development Series will include essential excerpts and transcriptions from both LTCGoodNews and RockStar Nation that can only be delivered by Leading To Change.